



CONNECTING PEOPLE WITH TECHNOLOGY



Western States Contracting Alliance

... PROVIDING EDUCATION CUSTOMERS PRODUCT AT A DISCOUNT

WHAT IS WSCA?

The primary purpose of WSCA is to establish the means by which participating states can join together in cooperative multi-state contracting. It's an approach that has helped states achieve cost-effective and efficient acquisition of quality products and services.

Erb's Technology Solutions implemented the services of WSCA in an effort to provide our customers a cost-effective opportunity to purchase portable and desktop computers, storage products, mission-critical servers and support services and more.

In other words, this contract offers our Public Sector affiliates the most efficient way to procure products from leading IT Vendors, HP, Cisco, Lenovo and Lexmark at a fraction of the price.

HOW IT WORKS

Interested in utilizing WSCA? Talk to your Erb's IT Specialist today and discover how we become your number one advocate. Not only do we have a team of specialists that understand the Public Sector field, we have a team that works hard to get you what you want, when you want it.

In addition to working on your behalf in acquiring the WSCA Contract, we'll take care of all the dirty work by offering an extensive line of services including but limited to:

- Equipment configuration
- Quote information
- Order placement
- Order status confirmations
- Problem resolution – on rare occasion
- Equipment roadmaps
- Manufacturer promotions
- Warranty repair- free of charge
- Project consultation and implementation from Erb's certified technical engineers
- Grant writing assistance
- Special bids for lower pricing
- No charge service hours for larger rollouts

Questions, concerns or just plain wondering whether WSCA is right for you? We are here to help; for all your current and future WSCA needs, we have the experience and expertise you're looking for.

**Contact Kyle Griffin, Account Executive
319.365.5159 x140 | kgriffin@erbs.com to learn more!**

"...Erb's will work to make all your needs workable, affordable and most of all, a pleasant task to accomplish."

-Roger Witt, Network Administrator, Benton County Data Processing

"Erb's was cost-effective and did the job we wanted and asked them to do. They want their customers to be happy."

-Kelly Russell, Director of Advancement Service, Coe College